

Among Friends

A Newsletter from Lower Shore Enterprises, Inc.

May 2013

A word from our CEO...

I have mixed emotions as I write this, my last article for the newsletter. After much thought, I have decided that it is time for me to retire. This has been a difficult decision. I was appointed CEO of Lower Shore Enterprises 4 years ago in June. I must say I did not know what to expect. After working with a fantastic staff and getting to know each of the clients that we serve and employ, I realize that this has been the best and most rewarding job I have ever had. It is time for me to spend more time with my wife, Linda, my children and grandchildren. I look forward to eliminating the items on my "bucket list" and participating in field trips with my grandchildren.

To the staff: Please do not forget our first and most important "Core value" - Client First

I want to thank the Board of Directors, our outstanding staff and most importantly our wonderful clients for making my time here the most enjoyable experience of my career. Be Safe!

Jack Heath

Thank you from LSE



Thank you from everyone at LSE for making this our biggest and best Basket Bingo yet! Over 250 persons attended and helped raise funds for LSE. We look forward to seeing everyone back next year!



EMPLOYMENT PARTNERSHIPS FOR

HELPING SENSITIVE ELECTRONICS TRAVEL SAFELY

If you use a cell phone, you might thank Chris Payne. He plays a role making this marvel of communication happen.

Salisbury manufacturer K&L Microwave is a leading producer of microwave filters, used for high frequency wireless communication and data transmission. They go into cell phone towers, military vehicles, airplanes and even satellites.



Chris Payne making trays, with samples beside him.

K&L's filters come in many sizes, anywhere from "tiny" to "bigger than a breadbox." They are sent to customers around the world. Large filters can go in regular boxes for delivery. Small ones, however, need extra protection. And they get it...thanks to Chris.

Chris makes plastic trays that protect those small filters from damage in shipment. Chris uses a device that, with heat and vacuum, makes trays by pressing plastic sheets against metal molds. Chris then carefully trims away the excess plastic. The result is custom-molded containers to keep the filters safe as they travel to their destination.

We're delighted with the good work Chris does. His skill is just one example of the capabilities to be found every day at Lower Shore Enterprises.

A VISIT FROM CONGRESSMAN ANDY HARRIS



First Congressional District Rep. Andy Harris recently visited Lower Shore Enterprises. Here, CEO Jack Heath, right, shows him how LSE assembles plastic housings for Arcon Welding.

Rep. Harris, together with staff members from his Washington, DC and Salisbury offices, came to see LSE operations and discuss ways to improve employment opportunities for individuals with disabilities.

LOWER SHORE ENTERPRISES

Smooth Metal Cores Mean Smooth Vinyl Film

You probably use products made with vinyl film every day. A local company, PolyOne, makes countless miles of it in large machines that melt, spread and polish plastic resin into thin, flexible film. The film is then used in everything from labels to decals to laminates.

To get that film to its customers all over the U.S., PolyOne rolls its product onto spinning aluminum tubes, or "cores." These cores are three to six inches across and nearly six feet long. They are also reusable. But the cores can get scratched in handling. The vinyl film is very soft, so if the cores have rough spots, the film will mold itself into those imperfections. The result could be many dollars' worth of material being ruined.



James Hoffman uses these tools to remove old labels.

To be reused, the cores need to be silky smooth. And that is why, after customers use up the film and return the cores to PolyOne, the company sends them to LSE.

At LSE, Beau Phillips turns the cores on a lathe so he can smooth and shine the metal. Nearby, James Hoffman uses a heat gun and scraper to carefully remove inventory labels from the cores' end caps. When finished, the cores and end caps look like new! They are again ready for more vinyl, new labels, and another trip to PolyOne's eager customers.

Beau and James take pride in their work, and LSE is very proud of them.



Beau Phillips stands next to aluminum cores he cleans.

WORKERS WITH disabilities™

Congratulations to Cathy Cherry!

Peninsula Regional Medical Center's PLUS (Patience, Loving, Understanding, Service) Volunteer program recently honored life member Cathy Cherry for contributing a remarkable 20,000 hours of service to the hospital.

Cathy began volunteering at PRMC in 1996. She collates charts for the Labor and Delivery Unit and the Critical Care Unit, puts together admission packets for Same Day Surgery, and prepares specimen bags for Critical Care.

Previously, Cathy collected charts from nursing areas and delivered them to the medical records department. She has also assisted Print and Distribution as well as Central Stores.



Cathy has helped with PRMC's annual United Way campaigns and served as team captain for the PLUS Volunteer Services Department for several years.

Cathy's dedicated service prompted PRMC President Peggy Naleppa to call her "the heart of this institution."

Congratulations to Cathy and all of the other LSE volunteers who give of themselves at Peninsula Regional.



EMPLOYMENT SUCCESS STORY

Diana Douglas

After nearly 20 years of working in driving positions, Diana knew she would feel right at home driving a truck or bus.

The moment Diana saw a job advertisement for a bus driving position at Wallops Island Flight Facility through a company called TechTrans International, she knew she had found her perfect match. Diana worked through the lengthy application process and moved on to an interview. The day Diana got the news she was hired, her face beamed with an amazing smile and sense of accomplishment.

Diana provides transportation to scientists around the flight facility. In addition, she transports the scientists to Dulles Airport once a month.

Diana enjoys her work and looks forward to staying on the job for a long time to come.

Well done, Diana!



Save a tree! Get the newsletter by email. Please send your email address to Jamie at jwells@lseworks.org.



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L O W E R S H O R E E N T E R P R I S E S

**February
Employee of the Month**



Danielle Stallings

Danielle has been employed at LSE for 4 years. She's improved her focus and attention to work. Danielle works part time on custodial crews and part time in the production facility. She is excellent on mailings and on Quality Control for small parts. Danielle hopes to find a job in retail

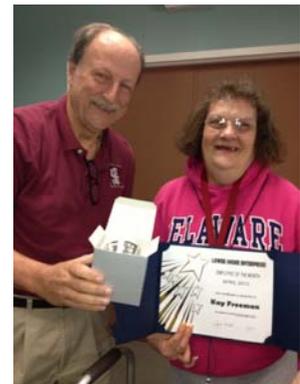
**March
Employee of the Month**



Charleen Smullen

Charleen has been working at LSE for a little over a year. She has shown herself to be a very capable worker. In the last month, she has blossomed into a reliable, caring individual. We look forward to her to continued progress toward working in the

**April
Employee of the Month**



Kay Freeman

Kay has been with LSE for over 14 years. She has had ups and downs on the job over the years, but is always polite, caring, and willing to do whatever is asked. This year she has greatly improved her ability to stay on task regardless of what she is work-